

# **Community mobilisation and farmer needs assessment**



### **WORKBOOK**

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## **Module 1: Community mobilisation**

#### **Pre-assessment**

After reading through the module overview and introduction, complete the following preassessment in order to determine how experienced or comfortable you are with the topic of supporting agripreneurship. You will be asked to complete a post-assessment after you have worked through the learning content.

	Question	Self-a	Self-assessment				
		Low			Hig	jh	
1	I recognise that community mobilisation is important for successful extension.	1	2	3		4	5
2	I am able to choose and employ appropriate approaches to facilitate community mobilisation.	1	2	3		4	5
3	I am confident in my ability to design processes that facilitate community mobilisation involving women.	1	2	3		4	5
4	I am confident in my ability to design processes that facilitate community mobilisation involving the youth.	1	2	3		4	5

# Study unit 1: Culture and diversity including gender, youth and people with disabilities

#### **Session 1.1: Understanding culture and diversity**

**Activity 1.1 Individual activity: Building an inclusive community** Answer the following in your own words.

1. Briefly explain why culture is important to consider in community mobilisation.	(2)
2. Is the following statement true or false? If false, what is the correct statement?	
2.1 It is important to include people from different cultures in the decision-making procommunity.	(2)
3. Briefly explain how diversity can benefit or challenge a community.	(2)

**Total: 6 marks** 

### **Session 1.2: Vision for inclusive local community**

#### **Activity 1.2 Individual activity: Relationships and diversity**

Answer the following in your own words.

1. Is the following statement true or false? If false, what is the correct statement?
Different cultural groups living in the same area cannot form a relationship based on their shared environment. (2
2. What could be a good motivator to get people of different cultural groups living in the same community to build an alliance? (1
3. Fill in the missing words.
Different cultural groups living in the area with access to the same will experience the same challenges. (2

Total: 5 marks

## **Session 1.3: Building a diverse and inclusive community**

#### **Activity 1.3 Individual activity: Community mobilisation**

Answer the following in your own words.

1. Explain why dignity and hope are important in community mobilisation in a disaster situation.
(2)
2. Fill in the missing words.
A good team for community mobilisation must be and the people should have the
and to address all the different aspects of the action plan. (3)
3. Is the following statement true or false? If false, what is the correct statement?
Diversity in a community can help the whole community to solve common problems more
effectively. (2)
Total: 7 marks

# **Session 1.4: Enhancing women and youth participation in productivity**

## **Activity 1.4 Individual activity: Gender differences and youth participation**

Answer the following in your own words.

1. Is the following statement true or false? If false, what is the correct statement?	
Gender differences will influence community mobilisation because of defined gender roles present in a community.	(2)
2. List three ways you can encourage youth participation in community mobilisation.	(3)
Briefly explain why it is important to give support to women and youth in community	
mobilisation.	

**Total: 7 marks** 

## **Summative assessment: Unit 1**

Answer the following questions in your own words.

1. Briefly explain the relevance of culture and diversity in guiding a local communi	ty to develop
a vision.	(6)
2. Is the following statement true or false? If false, what is the correct statement?	
Men and women have equal assets, access to resources and opportunities within a	community.
	(2)
3. Fill in the missing words	
When building a community, it is important to give all members of that con and hope. If they feel that there is for a better future they will be m	-
findto the problems they face.	(4)
4. Briefly explain why it is important to support women and youth in community m	obilisation.
	(10)

	•••
	•••
	•••
F. Ta this statement to a color 2 T6 false what is the same that the same to t	•••
5. Is this statement true or false? If false, what is the correct statement?	
To build a good team for community mobilisation you need to employ people with the skills an	
capabilities to understand community diversity. (	2)
	•••
	•••
6. Briefly explain why diversity in a community mobilisation team benefits the community. (	4)
7. Is this statement true or false? If false, what is the correct statement?	
You do not need to understand gender differences in a community to know how to	
appropriately engage the members in the community before designing an action plan. (2	).
	•••

Total: 30 marks

## **Study unit 2: Livelihood assets assessment**

#### **Session 2.1: Gathering information**

Activity 2.1 Individual activity: Assessments Answer the following in your own words.

1. Fill in the missing words.	
It is important to set so that you will know what the community hopes to from making changes. The will depend on the situation. It is also important to consider if objectives are the same as the community's objectives.	1
objectives are the same as the community's objectives.	(4)
2. List the main resources you need in order to collect information for a livelihood assets assessment.	(5)
3. Is this statement true or false? If false, what is the correct statement?	
Information on what resources are available to each household can be collected through different methods.	(2)

Total: 11 marks

### **Session 2.2: Sampling and assessment planning**

#### **Activity 2.2 Individual activity: Samples**

Answer the following in your own words.

1. List the steps of planning an assessment in order.	(5)
2. Is this statement true or false? If false, what is the correct statement?	
The sampling method you choose will only be determined by the goals of the assessment.	(2)
3. Choose the correct answer from the options below. The accepted rule for household foo	d
security and livelihood assessments when using purposive sampling is:	
a) 20-100 households	
b) 200-300 households	
c) 40-250 households	
d) 50- 150 households	(1)

Total: 8 marks

## **Session 2.3: Core components of livelihood assets assessments**

# Activity 2.3 Individual activity: Context analysis, food security, and coping strategies

Answer the following in your own words.

1. Briefly explain what context analysis is and why it is important.	(8)
2. List the factors that influence food security.	(5)
2. List the factors that influence food security.	

Total: 13 marks

## **Session 2.4: Analysing results**

#### **Activity 2.4 Individual activity: Analyse and interpret data**

Answer the following in your own words.

1. Fill in the missing words. Different sources of	need to be assessed together so that
the ranking reflects the concerns of the commu	nity to make sure that the core indicators
of vulnerability are the across all groups and zo	nes. (3)
2. Is this statement true or false? If false, what is the	correct statement?
Data analysis and interpretationshould be done throug	hout the assessment process. (2)
3. Briefly explain why it is important to identify principal	al causes of food insecurity and risks to
livelihoods?	(2)

**Total: 7 marks** 

## **Summative assessment: Unit 2**

Answer the following questions in your own words.

Why are livelihood assets assessments useful?	(4)
	•••••
2. Briefly explain what factors will influence the sampling method you choose for your assessment.	(5)
3. Describe what bias is and explain why you need to consider bias in your data.	(3)
4. Name the two main sampling methods to use for data collection and state which methods a high chanceof introducing bias into the results.	od will (3)

Total: 15 marks

## **Study unit 3: Problem solving approaches**

### **Session 3.1: Defining problems and their root causes**

#### **Activity 3.1 Individual activity: Root causes**

Answer the following in your own words.

1. Is this statement true or false? If false, what is the correct statement?	
Defining a problem is necessary so that you know exactly what needs to be changed to situation better.	make a
Briefly explain why it is important to find the root cause of a problem.	(1)

Total: 3 marks

## Session 3.2: Participatory development of a basket of options

## Activity 3.2 Individual activity: The importance of participatory development

Answer the following in your own words.

1. Briefly explain the importance of participatory development of different solutions. (2)

2. Fill in the missing words. Creative problem solving has the \_\_\_\_\_ of generating a \_\_\_\_\_ of possible solutions that you can \_\_\_\_\_ from to solve a particular problem.

(3)

**Total: 5 marks** 

# **Session 3.3: Participatory selection of an appropriate solution**

## **Activity 3.3 Individual activity: Feasible solutions**

Answer the following in your own words.

1. List the five things you must consider w	•	, ,
2. Fill in the missing words. A solution is a	cceptable if the implementers	the solution, if
they perceive it was worth their and	d, if the risks are	_, if the solution
the people affected by the problem and if		(6)

Total: 11 marks

### **Session 3.4: Participatory implementation**

## Activity 3.4 Individual activity: Implementing a solution Answer the following in your own words.

Briefly explain why participatory implementation is important.	(3)
2. List the questions you must ask when planning an action plan.	(6) 

**Total: 9 marks** 

## **Session 3.5: Participatory monitoring and evaluation**

#### **Activity 3.5 Individual activity: Effective monitoring**

Answer the following in your own words.

1. Choose the correct answer to complete the sentence from the options listed below.  Monitoring and evaluation of an action plan is important because:	
<ul><li>a) It helps you track the progress of your intervention.</li><li>b) It makes sure there is enough funding available for the intervention.</li><li>c) It reduces conflict in the community.</li></ul>	
	(1)
2. Is this statement true or false? If false, what is the correct statement?	
Monitoring and evaluation is a linear process that does not need constant review of the plan and progress.	(2)

Total: 3 marks

## **Summative assessment: Unit 3**

Answer the following questions in your own words.

What are the things you should consider to effectively solve a problem?	(2)
2. Explain how you would go about identifying a root cause of a problem, and state why	
important to address the root cause of a problem?	(7)
3. Explain the importance of involving the community in the planning, implementing and	
monitoring and evaluating of an intervention to solve their problems.	(5)
	•••••

Total: 14 marks

## **Study unit 4: Leadership development**

#### **Session 4.1: Leadership styles**

Answer the following in your own words.

#### **Activity 4.1 Individual activity: Identify different leadership styles**

1. List the different leadership styles. (5)

2. Which leadership style is thought to be the best in a strong leader? (1)

3. Is this question true or false? If false, what is the correct statement?

Strong leadership is beneficial because it lets individuals in the community choose what activities they do during implementation of a plan. (2)

Total: 8 marks

#### **Session 4.2: Communication skills**

# Activity 4.2 Individual activity: Appropriate communication styles for effective communication

Answer the following in your own words.

1. Name the communication style(s) you would use when reporting quantitative data results. (2)		
2. Fill in the missing words.		
When you interact with someone face to face there are communication methods	in play.	
These are, gestures, silence, and use of	(4)	
3. Is this statement true or false? If false, what is the correct statement?		
Effective communication is characterised by active listening, providing feedback and rec	ognising	
barriers to understanding.	(2)	

Total: 8 marks

### **Session 4.3: Leading and motivating community co-workers**

#### **Activity 4.3 Individual activity: Motivating co-workers**

Answer the following in your own words.

1. Is th	is statement true or false? If false, what is the correct statement?
	essful leader is someone who does not need to work well with others because they make
all decis	sions based on their own judgement. (2)
2. List f	Four common motivators for volunteers. (4)
3. Choo	ose the correct answer from the options given below toanswer the question.
Why ar	e challenges a possibility when leading friends and colleagues?
a)	Leaders have limited decision-making power and friends or colleagues will make all the
	decisions.
b)	Leaders must make decisions based on their own judgement even if it disagrees with
	what friends or colleagues think.
c)	Friends cannot make good suggestions.
d)	Colleagues will not do what they should when their leader is part of their group
	normally. (1)

**Total: 7 marks** 

## **Session 4.4: Mentoring**

#### **Activity 4.4 Individual activity: The purpose of mentoring**

Answer the following in your own words.

1. Briefly explain the purpose and application of mentoring. (3)
2. Is this statement true or false? If false, what is the correct statement?
In a mentorship relationship the mentor is there to make all the decisions on behalf of the community. (2)
3. Fill in the missing words. Sharing and expertise isimportant in improving retention and recruitment, morale, accelerating development, encouraging and increasing knowledge. (5)

Total: 10 marks

## **Session 4.5: Time management**

#### **Activity 4.5 Individual activity: Managing your time effectively**

Answer the following in your own words.

1. Choo	ose the correct answer from the options below to answer the question. What is time	
manag	ement?	(1)
a)	A way to make more time for leisure activities.	
b)	A stepwise plan of an intervention.	
c)	A way to organise your tasks to make sure everything is completed in a reasonable timeframe.	
d)	The time you need for a given task to be completed.	
	is effective time management beneficial?	(2)
	the four characteristics of effective time management.	(4)

**Total: 7 marks** 

### **Session 4.6: Participatory goal setting and accountability**

#### **Activity 4.6 Individual activity: Effective goal setting**

Answer the following in your own words.

1. Describe what the benefits of participatory goal setting are.	(2)
2. Is this statement true or false? Is false, what is the correct statement?	
Accountability means the leader will always take responsibility for their decisions and the	(2)
consequences of thosedecisions.	(2)
3. List the five characteristics of effective goals.	(5)

Total: 9 marks

#### **Session 4.7: Teamwork**

#### Activity 4.7 Individual activity: Team-building and development

Answer the following in your own words.

. List the four stages of team development in order.	(5)	
2. When building a team, which team-building strategies can you use and why?	(4)	

Total: 9 marks

## **Summative assessment: Unit 4**

Answer the following questions in your own words.

1. Describe all the steps you would consider when you develop an action plan.			

## **Study unit 5: Farmer needs assessment**

### **Session 5.1: Organisation**

#### **Activity 5.1 Individual activity: Benefits of resource mobilisation**

1. Name the three phases of a needs assessment and briefly explain each one	(6)
Phase	······································
Explanation:	
Phase	
Explanation:	
Phase	
Explanation:	

**Total: 6 marks** 

## **Session 5.2: Exploration**

## **Activity 5.2 Individual activity: The exploration phase**

	Total: 5 marks
2. Name two sensitive topics that it may be difficult for people to discuss	
2. Name two sensitive topics that it may be difficult for people to discuss	(2)
and unrealistic for you to collect	(3)
data sources provide detailed information from a large sample size that	would be
1. Fill in the missing words	

#### **Session 5.3: Assessment**

#### **Activity 5.3 Individual activity: The assessment phase**

<ul><li>1. Define the following term</li><li>1.1. Key informant:</li></ul>	(1)
2. Why is it important to prepare for a personal interview?	(1)
3. What kind of data do personal interviews provide?	(1)
4. Name three items you should record before you conduct an interview	(3)
5. Why is it important to reflect on an interview?	(1)
6. What is a focus group?	(1)
7. What is a common response within a focus group also called?	(1)

Total: 9 marks

#### **Session 5.4: Utilisation**

#### **Activity 5.1 Individual activity: The utilisation phase**

What is the difference between qualitative data and quantitative data?	(2)
2. Why is it important to share your results with others in the community?	(1)
3. Name three ways you can share your findings	(3)

Total: 6 marks

## **Summative assessment: Unit 5**

1. What are the three steps involved in the exploration phase of a needs assessment	
2. What three questions should you ask yourself about the data sources in the exploration phase?	(3)
3. Name three questions you can ask yourself when reflecting on an interview	(3)
4. What is a reasonable amount of time for an interview to last?	
5. Name three possible uses of a focus group	(3)
6 Name five situations where focus groups would be useful.	(5)
7. What four questions must you answer when collecting quantitative data?	(4)

8. What four questions must you answer when collecting qualitative data?	(4)
	l: 28 marks

#### **Post-assessment**

The post-assessment is to be done once you have read throughthe module and completed all the activities. Compare your answers to those in the pre-assessment to identify where knowledge has been gained and where improvements can be made.

	Question	Self-a	Self-assessment				
		Low		ŀ	High		
1	I recognise that community mobilisation is important for successful extension.	1	2	3	4	5	
2	I am able to choose and employ appropriate approaches to facilitate community mobilisation.	1	2	3	4	5	
3	I am confident in my ability to design processes that facilitate community mobilisation involving women.	1	2	3	4	5	
4	I am confident in my ability to design processes that facilitate community mobilisation involving the youth.	1	2	3	4	5	

Answer: Learner's own answer

Global Forum for Rural
Advisory Services (GFRAS) is
about enhancing the
performance of advisory services
so that they can better serve
farm families and rural
producers, thus contributing to
improved livelihoods in rural
areas and the sustainable
reduction of hunger and poverty.
Rural advisory services help to

